| OUR VISION | 1 |
|-----------------|---|
| To lead Sri Lar | ka to become the hub of telecommunications in South Asia. |
| OUR MISSIC | ON CONTRACTOR OF THE PROPERTY |
| To anticipate a | nd fulfil the communications requirements of all sectors of the nation, |
| in a sevice or | iented work ethic which will provide total customer satisfaction through |
| the most mode | ern telecommunication facilities. |
| | |
| | <u>Interim Financial Report</u> |
| | Year ended 31 Dec. 2003 |
| | |
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| | |
| | |

Sri Lanka Telecom Limited and its Subsidiaries

Quarterly Interim Financial Report as of 31 Dec 2003

Consolidated Income statement as specified

(All amounts in LKR Millions)

| Revenue 6,391 6,632 (4) 6,092 6,628 (8) 25,553 25,383 1 24,477 25,207 (3) Operating Costs (3,039) (2,794) 9 (2,717) (2,778) (2) (10,924) (9,826) 11 (10,024) (9,710) 3 Operating profit before depreciation 3,352 3,838 (13) 3,375 3,850 (12) 14,629 15,557 (6) 14,453 15,497 (7) Depreciation (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit 1,259 1,906 (34) 1,331 1,918 (31) 6,388 7,953 (20) 6,466 7,939 (19) Cost of Voluntary Retirement Scheme (Note 2) - - (710) - (710) - (710) - Non-operating income 42 53 (21) 41 53 | | Grou | ір | | Com | pany | | Gro | up | | Com | pany | |
|--|--|--|---------|--------|---------|---------|--------|----------|---------|-------|----------|---------|--------|
| Revenue | | S. Carlotte and C. Carlotte an | | change | | | change | | | | | Dec. | change |
| Operating Costs Operating profit before depreciation Operating profit before depreciation Operating profit before depreciation (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 Operating Profit (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,987) (7,987) (1,998) (1,9 | | 2003 | 2002 | % | 2003 | 2002 | % | 2003 | 2002 | % | 2003 | 2002 | % |
| Operating profit before depreciation 3,352 3,838 (13) 3,375 3,850 (12) 14,629 15,557 (6) 14,453 15,497 (7) | Revenue | 6,391 | 6,632 | (4) | 6,092 | 6,628 | (8) | 25,553 | 25,383 | 1 | 24,477 | 25,207 | (3) |
| Depreciation (2,093) (1,932) 8 (2,044) (1,932) 6 (8,241) (7,604) 8 (7,987) (7,558) 6 (7,987) (7,558) 6 (7,987) (7,558) 6 (7,987) (1,98 | Operating Costs | (3,039) | (2,794) | 9 | (2,717) | (2,778) | (2) | (10,924) | (9,826) | 11 | (10,024) | (9,710) | 3 |
| Cost of Voluntary Retirement Scheme (Note 2) Cost of Voluntary (100) | Operating profit before depreciation | 3,352 | 3,838 | (13) | 3,375 | 3,850 | (12) | 14,629 | 15,557 | (6) | 14,453 | 15,497 | (7) |
| Cost of Voluntary Retirement Scheme (Note 2) Non-operating income 42 53 (21) 41 53 (23) 111 108 3 111 107 4 Interest expenses and related charges (664) (831) (20) (652) (831) (22) (2,863) (3,377) (15) (2,802) (3,365) (17) Interest Income 53 138 (62) 50 138 (64) 316 552 (43) 311 551 (44) Profit before Tax and Ass. Co share 690 1,266 (45) 770 1,278 (40) 3,242 5,236 (38) 3,376 5,232 (35) Profit share from associate Company Profit before tax 690 1,195 (42) 770 1,207 3,242 5,207 (38) 3,376 5,203 (35) Taxation (227) (949) (76) (227) (949) (76) (993) (2,522) (61) (993) (2,522) (61) Net Profit for the Period 463 246 88 543 258 110 2,249 2,685 (16) 2,383 2,681 (11) Earnings per share (Rs) -Before VRS Cost | Depreciation | (2,093) | (1,932) | 8 | (2,044) | (1,932) | 6 | (8,241) | (7,604) | 8 | (7,987) | (7,558) | 6 |
| Non-operating income 42 53 (21) 41 53 (23) 111 108 3 111 107 4 1 108 111 107 4 1 108 111 108 111 107 4 1 108 111 108 111 107 4 1 108 111 108 111 107 4 1 108 111 108 111 107 4 1 108 111 108 111 107 4 1 108 111 108 111 107 4 108 111 108 111 107 4 107 1 108 111 107 4 108 111 108 | Operating Profit | 1,259 | 1,906 | (34) | 1,331 | 1,918 | (31) | 6,388 | 7,953 | (20) | 6,466 | 7,939 | (19) |
| Interest expenses and related charges Interest Income 138 (62) (652) (831) (22) (2,863) (3,377) (15) (2,802) (3,365) (17) | Cost of Voluntary Retirement Scheme (Note 2) | | - | | | - | | (710) | - | | (710) | - | |
| Interest Income 53 138 (62) 50 138 (64) 316 552 (43) 311 551 (44) Profit before Tax and Ass. Co share 690 1,266 (45) 770 1,278 (40) 3,242 5,236 (38) 3,376 5,232 (35) Profit share from associate Company Profit before tax 690 1,195 (42) 770 1,207 3,242 5,207 (38) 3,376 5,203 (35) Taxation (227) (949) (76) (227) (949) (76) (993) (2,522) (61) (993) (2,522) (61) Net Profit for the Period 463 246 88 543 258 110 2,249 2,685 (16) 2,383 2,681 (11) Earnings per share (Rs) 1.64 1.49 1.71 1.49 | Non-operating income | 42 | 53 | (21) | 41 | 53 | (23) | 111 | 108 | 3 | 111 | 107 | 4 |
| Profit before Tax and Ass. Co share 690 1,266 (45) 770 1,278 (40) 3,242 5,236 (38) 3,376 5,232 (35) Profit share from associate Company Profit before tax - (71) (100) (71) (100) (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (100) - (29) (38) 3,376 5,203 (35) Taxation (227) (949) (76) (949) (76) (993) (2,522) (61) (993) (2,522) (61) <tr< td=""><td>Interest expenses and related charges</td><td>(664)</td><td>(831)</td><td>(20)</td><td>(652)</td><td>(831)</td><td>(22)</td><td>(2,863)</td><td>(3,377)</td><td>(15)</td><td>(2,802)</td><td>(3,365)</td><td>(17)</td></tr<> | Interest expenses and related charges | (664) | (831) | (20) | (652) | (831) | (22) | (2,863) | (3,377) | (15) | (2,802) | (3,365) | (17) |
| Profit share from associate Company Profit before tax - (71) (100) (71) (100) (29) (100) - (29) (100) Profit before tax - (71) (100) (770 1,207 3,242 5,207 (38) 3,376 5,203 (35) Taxation (227) (949) (76) (227) (949) (76) (993) (2,522) (61) (993) (2,522) (61) Net Profit for the Period 463 246 88 543 258 110 2,249 2,685 (16) 2,383 2,681 (11) Earnings per share (Rs) -Before VRS Cost 1.64 1.49 1.71 1.49 | Interest Income | 53 | 138 | (62) | 50 | 138 | (64) | 316 | 552 | (43) | 311 | 551 | (44) |
| Profit before tax 690 1,195 (42) 770 1,207 3,242 5,207 (38) 3,376 5,203 (35) Taxation (227) (949) (76) (227) (949) (76) (993) (2,522) (61) (993) (2,522) (61) Net Profit for the Period 463 246 88 543 258 110 2,249 2,685 (16) 2,383 2,681 (11) Earnings per share (Rs) 1.64 1.49 1.71 1.49 | Profit before Tax and Ass. Co share | 690 | 1,266 | (45) | 770 | 1,278 | (40) | 3,242 | 5,236 | (38) | 3,376 | 5,232 | (35) |
| Taxation (227) (949) (76) (227) (949) (76) (993) (2,522) (61) (993) (2,522) (61) Net Profit for the Period 463 246 88 543 258 110 2,249 2,685 (16) 2,383 2,681 (11) Earnings per share (Rs) -Before VRS Cost 1.64 1.49 1.71 1.49 | Profit share from associate Company | - | (71) | (100) | | (71) | (100) | | (29) | (100) | - | (29) | (100) |
| Net Profit for the Period 463 246 88 543 258 110 2,249 2,685 (16) 2,383 2,681 (11) Earnings per share (Rs) -Before VRS Cost 1.64 1.49 1.71 1.49 | Profit before tax | 690 | 1,195 | (42) | 770 | 1,207 | | 3,242 | 5,207 | (38) | 3,376 | 5,203 | (35) |
| Earnings per share (Rs) -Before VRS Cost 1.64 1.49 1.71 1.49 | Taxation | (227) | (949) | (76) | (227) | (949) | (76) | (993) | (2,522) | (61) | (993) | (2,522) | (61) |
| -Before VRS Cost 1.64 1.49 1.71 1.49 | Net Profit for the Period | 463 | 246 | 88 | 543 | 258 | 110 | 2,249 | 2,685 | (16) | 2,383 | 2,681 | (11) |
| | Earnings per share (Rs) | | | | | | | | | | | | |
| -After VRS Cost 1.25 1.49 1.32 1.49 | -Before VRS Cost | | | | | | | 1.64 | 1.49 | | 1.71 | 1.49 | |
| | -After VRS Cost | | | | | | | 1.25 | 1.49 | | 1.32 | 1.49 | |

The above figures are provisional & unaudited.

Sri Lanka Telecom Limited and its Subsidiaries

Quarterly Interim Financial Report as of 31 Dec 2003

Consolidated Balance sheet as at (All amounts in LKR Millions)

| | Gr | oup | Company | | | | | |
|-----------------------------------|------------|-----------|------------|-----------|--|--|--|--|
| | Unaudited | Audited | Unaudited | Audited | | | | |
| | as at | as at | as at | as at | | | | |
| | 31- Dec-03 | 31-Dec-02 | 31- Dec-03 | 31-Dec-02 | | | | |
| Assets | | | | | | | | |
| Non-Current assets | | | | | | | | |
| Property, Plant & Equipment | 55,763 | 56,722 | 51,243 | 54,977 | | | | |
| Goodwill on Consolidation | 297 | 375 | - | - | | | | |
| Investments (Note 3) | 710 | 710 | 2,707 | 2,069 | | | | |
| Non-Current receivables | 977 | 995 | 977 | 995 | | | | |
| Deferred Tax Assets (Note 4) | - | 2,703 | | 2,704 | | | | |
| | 57,747 | 61,505 | 54,927 | 60,745 | | | | |
| Current Assets | | | | | | | | |
| Inventories | 785 | 665 | 500 | 610 | | | | |
| Receivables and Prepayments | 9,242 | 9,324 | 9,052 | 9,284 | | | | |
| Cash & Cash Equivalent (Note 5) | 4,599 | 5,974 | 4,348 | 5,937 | | | | |
| | 14,626 | 15,963 | 13,900 | 15,831 | | | | |
| Total Assets | 72,373 | 77,468 | 68,827 | 76,576 | | | | |
| Equity and Liabilities | | | | | | | | |
| Capital & Reserves | | | | | | | | |
| Ordinary shares | 18,049 | 18,049 | 18,049 | 18,049 | | | | |
| Capital Reserves | 188 | 188 | 188 | 188 | | | | |
| Hedging Reserve | (744) | (1,146) | (744) | (1,146) | | | | |
| Deferred Income | 7,214 | 7,132 | 7,214 | 7,132 | | | | |
| Insurance Reserve | 95 | 86 | 95 | 86 | | | | |
| Retained earnings | 13,013 | 21,696 | 13,203 | 21,752 | | | | |
| | 37,815 | 46,005 | 38,005 | 46,061 | | | | |
| Non Current liabilities | | | | | | | | |
| Borrowings | 13,523 | 18,986 | 12,276 | 18,718 | | | | |
| Retirement benefit obligation | 457 | 429 | 439 | 411 | | | | |
| Deferred Tax Liabilities (Note 4) | 8,139 | | 8,139 | | | | | |
| | 22,119 | 19,415 | 20,854 | 19,129 | | | | |
| Current liabilities | | | | | | | | |
| Trade & Other Payables | 4,555 | 5,108 | 4,428 | 4,689 | | | | |
| Payable under VRS (Note 2) | 326 | - | 326 | - | | | | |
| Borrowings | 7,558 | 6,940 | 5,214 | 6,697 | | | | |
| | 12,439 | 12,048 | 9,968 | 11,386 | | | | |
| Total equity and liabilities | 72,373 | 77,468 | 68,827 | 76,576 | | | | |

Signed on behalf of the Board

Thilanga Sumathipala Chairman 26-Feb-04 Shuhei Anan CEO / Director 26-Feb-04

Sri Lanka Telecom Limited and its Subsidiaries Quarterly Interim Financial Report as of 31 Dec 2003

Consolidated Cash Flow statement for the Year ended 31 Dec (All amounts in LKR Millions)

| | GROUP | | COMP | ANY | |
|--|---------|---------|---------|---------|--|
| | 2003 | 2002 | 2003 | 2002 | |
| Operating activities | | | | | |
| Cash generated from operations | 14,121 | 15,966 | 14,402 | 15,878 | |
| Interest received | 348 | 546 | 343 | 545 | |
| Interest paid | (3,040) | (3,054) | (2,979) | (3,042) | |
| Net cash generated from operating activities | 11,429 | 13,458 | 11,766 | 13,381 | |
| Investing activities | | | | | |
| Acquisition of Subsidiary | | (265) | | | |
| Acquisition of property, plant and equipment | (7,282) | (3,460) | (4,253) | (3,445) | |
| Investments in Subsidiary (Note 3) | | | (500) | (293) | |
| Disposal of property, plant and equipment | 4 | 3 | 4 | 3 | |
| Net cash used in investing activities | (7,278) | (3,722) | (4,749) | (3,735) | |
| Financing activities | | | | | |
| Proceeds from long term borrowings | 3,400 | 944 | 76 | 944 | |
| Payment on long term borrowings | (7,467) | (7,580) | (7,224) | (7,517) | |
| Dividends paid | (1,083) | (541) | (1,083) | (541) | |
| Redemption of debentures | (375) | (375) | (375) | (375) | |
| Net cash used in financing activities | (5,525) | (7,552) | (8,606) | (7,489) | |
| Increase in cash and cash equivalents | (1,374) | 2,184 | (1,589) | 2,157 | |
| Movement in cash and cash equivalents | | | | | |
| As at 1 st January | 5,973 | 3,789 | 5,937 | 3,780 | |
| Increase / (Decrease) | (1,374) | 2,184 | (1,589) | 2,157 | |
| As at 31 Dec | 4,599 | 5,973 | 4,348 | 5,937 | |

| | | | | Year ended 3 | | | nded 31 Dec | |
|--|--------------------------------|----------------------------|--------------------|------------------------------|------------------|------------------|------------------|--|
| | | | | Annualy Fix | æd | Quart | erly Fixed | |
| -Last Traded price | 783.00 | /00.00 | | -Last Traded pric | 390.00 | 323.00 | | |
| -Last Traded price | 7/5.00 785.00 | 760.00 | Tansactions | -Lowest -Last Traded pric | 590.00 | 525.00 | 11ansactic | |
| -Highest -Lowest | 785.00 775.00 | 760.00 760.00 | No Transactions | -Highest -Lowest | 650.00 590.00 | 525.00 522.00 | No Transactio | |
| | (Fixed) | (Fixed) | (floting) | *** | (Fixed) | (Fixed) | (floting) | |
| | Annualy | Quarterly | Half yearly | | Annualy | Quarterly | Half year | |
| <u> </u> | - | value of Rs 750. | | Par value | 1011 2000 | | | |
| Market Value of Debentures during the Before | r year (Rs) redemption of 2 nd | tranch on 22nd | March 2003 | After redemption of | 2 nd tranch | on 22nd Ma | rch 2003 | |
| Maultot Value of Dehautungs during the | a via am (Pa) | | | | | | | |
| -Value of shares Traded (Rs) | 2,693,745,650 | | | 5,509,529,600 | | | | |
| - No of sharesTraded | 113,510,500 | | | 279,750,200 | | | | |
| -No of Transactions | 17,397 | | | 34,041 | | | | |
| hare trading from 14th January 2003 to 3 <u>Frading commenced on 14th January 2003</u> | 1 Dec. 2003 | | | | | | | |
| nterim Dividend -Rs 0.30 per share Paid on -Rs 0.30 per share Paid on -Rs 0.30 per share Paid on | • | | | | | | | |
| • | | | | | | | | |
| -Last Traded price | | 18.00 | | 18.00 | | | | |
| -Highest -Lowest | | 30.00 16.00 | | 30.00 10.50 | | | | |
| Highest | | 20.00 | | 20.00 | | | | |
| Market Value of the ordinry Shares of the Company | (Rs) | 3 Months to 31 Dec 2003 | | 12 Months to 31 Dec 2003 | | | | |
| larket Value of Shares | | | | | | | | |
| - After VRS | 2.27 | 2.85 | | 2.36 | 2.86 | | | |
| nterest Cover - Number of times - Before VRS | 2.55 | 2.85 | | 2.64 | 2.86 | | | |
| Access Course Name of the co | 2003 | 2002 | | 2003 | 200 | <u>2</u> | | |
| | For the | • | | For the year | ar | _ | | |
| uick Asset Ratio - Number of times | 1.11 | 1.27 | | 1.34 | 1.34 | | | |
| ebt Equity Ratio (Debt / Equity) - Number of times | 0.56 | 0.56 | | 0.46 | 0.55 | | | |
| let Assets per Share (Rs) | 20.95 | 25.49 | | 21.06 | 25.52 | | | |
| | 2003 | 2002 | | 2003 | 200 | 2 | | |
| | 31 st | | | 31 st Dec | : | _ | | |
| | Gro | up | | Company | y | | | |
| Ratios_ | | | | | | | | |

Yield to maturity on Last traded price

Average yield on 3 Year Govt. Traesury Bond

2.15%

7.44%

14.50%

9.90%

7.02%

12.80%