# Sri Lanka Telecom PLC and its Subsidiaries

Registration No - PQ 7

## **Interim Financial Report**

## For the 9 months ended 30 September 2008





#### **OUR VISION**

To lead Sri Lanka to become the hub of telecommunications in South Asia.

#### **OUR MISSION**

To anticipate and fulfil the communication requirements of all sectors of the nation,

in a service oriented work ethic which will provide total customer satisfaction

through the most modern telecommunication facilities.







#### Sri Lanka Telecom PLC and its Subsidiaries Company Registration No. PQ 7

#### **Quarterly Interim Financial Report as of 30 September 2008**

#### Consolidated Income Statement as specified

(All amounts in LKR Millions )

|  | Group   | p       |        | Co      | mpany   |        | G        | roup     |        | C        | ompany   |        |
|--|---------|---------|--------|---------|---------|--------|----------|----------|--------|----------|----------|--------|
|  | July-Se | ep.     | change | July-Se | ep.     | change | Jan-Se   |          | change | Jan-S    |          | change |
|  | 2008    | 2007    | %      | 2008    | 2007    | %      | 2008     | 2007     | %      | 2008     | 2007     | %      |
| Revenue  | 11,691  | 11,230  | 4      | 8,863   | 9,654   | (8)    | 35,049   | 31,905   | 10     | 27,484   | 27,636   | (1)    |
| Operating costs Operating profit before depreciation                 | (6,383) | (5,274) | 21     | (4,649) | (4,321) | 8      | (17,842) | (15,078) | 18     | (13,377) | (12,573) | 6      |
| and Amortization   | 5,308   | 5,956   | (11)   | 4,214   | 5,333   | (21)   | 17,207   | 16,827   | 2      | 14,107   | 15,063   | (6)    |
| Depreciation   | (2,533) | (2,522) | 0      | (2,046) | (2,191) | (7)    | (7,546)  | (7,611)  | (1)    | (6,182)  | (6,673)  | (7)    |
| Amortisation of intangible assets<br>International Telecommunication | (82)    | (51)    | 61     | (37)    | (19)    | 95     | (230)    | (162)    | 42     | (95)     | (67)     | 42     |
| operators' Levy-( ITL)   | (732)   | (714)   | 3      | (665)   | (680)   | (2)    | (2,222)  | (2,099)  | 6      | (2,048)  | (2,017)  | 2      |
| Operating profit   | 1,961   | 2,669   | (27)   | 1,466   | 2,443   | (40)   | 7,209    | 6,955    | 4      | 5,782    | 6,306    | (8)    |
| Voluntary Retirement Scheme  |         | (43)    |        |         | (43)    |        | (370)    | (43)     |        | (370)    | (43)     |        |
| Other income   | 38      | 49      | (22)   | 37      | 50      | (26)   | 178      | 145      | 23     | 175      | 145      | 21     |
| Interest expenses and related charges                                | (561)   | (466)   | 20     | (301)   | (234)   | 29     | (1,619)  | (1,524)  | 6      | (940)    | (892)    | 5      |
| Interest income  | 304     | 361     | (16)   | 295     | 350     | (16)   | 875      | 930      | (6)    | 821      | 891      | (8)    |
| Profit before tax  | 1,742   | 2,570   | (32)   | 1,497   | 2,566   | (42)   | 6,273    | 6,463    | (3)    | 5,468    | 6,407    | (15)   |
| Taxation   | (507)   | (775)   | (35)   | (504)   | (772)   | (35)   | (1,874)  | (2,128)  | (12)   | (1,859)  | (2,115)  | (12)   |
| Net profit for the period  | 1,235   | 1,795   | (31)   | 993     | 1,794   | (45)   | 4,399    | 4,335    | 1      | 3,609    | 4,292    | (16)   |
| Earnings per share (Rs)  |         |         |        |         |         |        |          |          |        |          |          |        |
| -Basic   | 0.68    | 0.99    |        | 0.55    | 0.99    |        | 2.44     | 2.40     |        | 2.00     | 2.38     |        |
| -Annualized  | 2.74    | 3.98    |        | 2.20    | 3.98    |        | 3.25     | 3.20     |        | 2.67     | 3.17     |        |

The above figures are provisional & unaudited.

## Sri Lanka Telecom PLC and its Subsidiaries Company Registration No. PQ 7 Quarterly Interim Financial Report as of 30 September 2008

#### **Consolidated Balance Sheet**

(All amounts in LKR Millions )

| (All amounts in LKR Millions )                 | Group                               |                                  | Company                             |                                  |  |
|--|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|--|
|  | Un-Audited<br>as at<br>30 Sep. 2008 | Audited<br>as at<br>31 Dec. 2007 | Un-Audited<br>as at<br>30 Sep. 2008 | Audited<br>as at<br>31 Dec. 2007 |  |
| Assets   |                                     |                                  |                                     |                                  |  |
| Non-Current Assets                             |                                     |                                  |                                     |                                  |  |
| Property,plant and equipment                   | 54,696                              | 53,881                           | 39,025                              | 41,350                           |  |
| Intangible assets                              | 1,805                               | 1,614                            | 571                                 | 376                              |  |
| Investments in subsidiaries                    |                                     | -                                | 9,461                               | 7,782                            |  |
| Non-current receivables                        | 1,560                               | 1,268                            | 1,560                               | 1,268                            |  |
|  | 58,061                              | 56,763                           | 50,617                              | 50,776                           |  |
| Current Assets                                 |                                     |                                  |                                     |                                  |  |
| Inventories                                    | 2,368                               | 1,476                            | 2,244                               | 1,373                            |  |
| Receivables and prepayments                    | 12,503                              | 9,938                            | 12,433                              | 10,064                           |  |
| Cash and cash equivalents                      | 17,197                              | 17,195                           | 16,613                              | 16,689                           |  |
|  | 32,068                              | 28,609                           | 31,290                              | 28,126                           |  |
| Total Assets                                   | 90,129                              | 85,372                           | 81,907                              | 78,902                           |  |
| Equity and Liabilities<br>Capital and Reserves |                                     |                                  |                                     |                                  |  |
| Stated Capital                                 | 18,049                              | 18,049                           | 18,049                              | 18,049                           |  |
| (Represented by 1,804,860,000 shares)          |                                     |                                  |                                     |                                  |  |
| Hedging reserve                                | (26)                                | (58)                             | (26)                                | (58)                             |  |
| Insurance reserve                              | 233                                 | 204                              | 233                                 | 204                              |  |
| Retained earnings                              | 26,299                              | 23,705                           | 28,092                              | 26,288                           |  |
| Shareholders'Funds                             | 44,555                              | 41,900                           | 46,348                              | 44,483                           |  |
| Minority Interest Total Shareholders' Funds &  | (2)                                 |                                  |                                     |                                  |  |
| -Minority interest                             | 44,553                              | 41,900                           | 46,348                              | 44,483                           |  |
| Deferred income                                | 5,998                               | 6,429                            | 5,998                               | 6,429                            |  |
| Non Current Liabilities                        |                                     |                                  |                                     |                                  |  |
| Grants   | 63                                  | 68                               | 63                                  | 68                               |  |
| Deferred tax liabilities                       | 1,290                               | 2,777                            | 1,290                               | 2,777                            |  |
| Borrowings                                     | 15,453                              | 16,660                           | 11,494                              | 12,366                           |  |
| Retirement benefit obligation                  | 1,577                               | 1,329                            | 1,492                               | 1,272                            |  |
| Trade and other payables                       | 286                                 | 279                              | 286                                 | 279                              |  |
| Current Liabilities                            | 18,669                              | 21,113                           | 14,625                              | 16,762                           |  |
| Trade and other payables                       | 14,945                              | 11,409                           | 10,982                              | 8,537                            |  |
| Current tax liabilities                        | 2,290                               | 1,896                            | 2,271                               | 1,858                            |  |
| Borrowings                                     | 3,674                               | 2,625                            | 1,683                               | 833                              |  |
|  | 20,909                              | 15,930                           | 14,936                              | 11,228                           |  |
| Total Equity and Liabilities                   | 90,129                              | 85,372                           | 81,907                              | 78,902                           |  |

Signed on behalf of the Board.

Leisha De Silva Chandrasena Chairperson 26-Nov-2008 P.A.Abeysekara Director 26-Nov-2008

#### Sri Lanka Telecom PLC and its Subsidiaries Company Registration No. PQ 7

#### **Quarterly Interim Financial Report as of 30 September 2008**

Statement of Changes in Equity - 1st Jan 2007 to 30 th Sep 2008-Group

(All amounts in LKR Millions)

|   | Stated  | Hedging | Insurance | Exchange     | Retained | Minority | Total         |
|---|---------|---------|-----------|--------------|----------|----------|---------------|
|   |         |         |           | Equilisation |          |          |               |
|   | Capital | Reserve | Reserve   | Reserve      | Earnings | Interest | <b>Equity</b> |
| Period ended 30 Sep 2007                  |         |         |           |              |          |          |               |
| Balance at 1 January 2007                 | 18,049  | (236)   | 183       |              | 19,870   |          | 37,866        |
| Cash flow hedges                          |         |         |           |              |          |          |               |
| -Foreign currency translation difference  |         | (30)    |           |              |          |          | (30)          |
| -Charged to income                        |         | 156     |           |              |          |          | 156           |
| Insurance reserve -charged to income      |         |         | 20        |              |          |          | 20            |
| Exchange Equalisation from foreign subsid | iary    |         |           | 1            |          |          | 1             |
| Dividend in respect of 2006               |         |         |           |              | (1,805)  |          | (1,805)       |
| Profit for the period                     |         |         |           |              | 4,335    |          | 4,335         |
| Balance at 30 September 2007              | 18,049  | (110)   | 203       | 1            | 22,400   | -        | 40,543        |
| period ended 31 December 2007             |         |         |           |              |          |          |               |
| Balance at 1 Oct 2007                     | 18,049  | (110)   | 203       | 1            | 22,400   |          | 40,543        |
| Cash flow hedges                          | 10,019  | (110)   | 203       | -            | 22,100   |          | 10,5 13       |
| -Foreign currency translation difference  |         | 13      |           |              |          |          | 13            |
| -Charged to income                        |         | 39      |           |              |          |          | 39            |
| Insurance Reserve- charged to income      |         |         | 1         |              |          |          | 1             |
| Exchange Equalisation from foreign subsid | iarv    |         |           | (1)          | )        |          | (1)           |
| Profit for the period                     | iai j   |         |           | (1)          | 1,305    |          | 1,305         |
| Balance at 31 December 2007               | 18,049  | (58)    | 204       | -            | 23,705   | -        | 41,900        |
| Period ended 30 Sep 2008                  |         |         |           |              |          |          |               |
| Balance at 1 January 2008                 | 18,049  | (58)    | 204       |              | 23,705   |          | 41,900        |
| Cash flow hedges                          | ,,      | (0.0)   |           |              | ,        |          | ,             |
| -Foreign currency translation difference  |         | 3       |           |              |          |          | 3             |
| -Charged to income                        |         | 29      |           |              |          |          | 29            |
| Insurance Reserve- charged to income      |         |         | 29        |              |          |          | 29            |
| Dividend in respect of 2007               |         |         |           |              | (1,805)  |          | (1,805)       |
| Share of Minority Interest                |         |         |           |              | . , ,    | (2)      | (2)           |
| Profit for the period                     |         |         |           |              | 4,399    | ` '      | 4,399         |
| Balance at 30 September 2008              | 18,049  | (26)    | 233       |              | 26,299   | (2)      | 44,553        |

#### Sri Lanka Telecom PLC & its Subsidiaries Company Registration No. PQ 7 Quarterly Interim Financial Report as of 30 September 2008

Statement of Changes in Equity - 1st Jan 2007 to 30 th Sep 2008 - Company (All amounts in LKR Millions)

|  | Stated<br>Capital | Hedging<br>Reserve | Insurance<br>Reserve | Retained<br>Earnings | Total   |
|--|-------------------|--------------------|----------------------|----------------------|---------|
| Period ended 30 Sep 2007                 | Сарпа             | Reserve            | Reserve              | Larmings             |         |
| Balance at 1 January 2007                | 18,049            | (236)              | 183                  | 22,705               | 40,701  |
| Cash flow hedges                         | • •               | · /                |                      | ,                    | - >     |
| -Foreign currency translation difference |                   | (30)               |                      |                      | (30)    |
| -Charged to income                       |                   | 156                |                      |                      | 156     |
| Insurance reserve -charged to income     |                   |                    | 20                   |                      | 20      |
| Dividend in respect of 2006              |                   |                    |                      | (1,805)              | (1,805) |
| Profit for the period                    |                   |                    |                      | 4,292                | 4,292   |
| Balance at 30 September 2007             | 18,049            | (110)              | 203                  | 25,192               | 43,334  |
|  |                   |                    |                      |                      |         |
| Balance at 1 Oct 2007                    | 18,049            | (110)              | 203                  | 25,192               | 43,334  |
| Cash flow hedges                         |                   |                    |                      |                      |         |
| -Foreign currency translation difference |                   | 13                 |                      |                      | 13      |
| -Charged to income                       |                   | 39                 |                      |                      | 39      |
| Insurance Reserve- charged to income     |                   |                    | 1                    |                      | 1       |
| Profit for the period                    |                   |                    |                      | 1,096                | 1,096   |
| Balance at 31 December 2007              | 18,049            | (58)               | 204                  | 26,288               | 44,483  |
| Period ended 30 Sep 2008                 |                   |                    |                      |                      |         |
| Balance at 1 January 2008                | 18,049            | (58)               | 204                  | 26,288               | 44,483  |
| Cash flow hedges                         |                   |                    |                      |                      |         |
| -Foreign currency translation difference |                   | 3                  |                      |                      | 3       |
| -Charged to income                       |                   | 29                 |                      |                      | 29      |
| Insurance Reserve- charged to income     |                   |                    | 29                   |                      | 29      |
| Dividend in respect of 2007              |                   |                    |                      | (1,805)              | (1,805) |
| Profit for the period                    |                   |                    |                      | 3,609                | 3,609   |
| Balance at 30 September 2008             | 18,049            | (26)               | 233                  | 28,092               | 46,348  |
|  |                   |                    |                      |                      |         |

#### Sri Lanka Telecom PLC and its Subsidiaries Company Registration No. PQ 7 Quarterly Interim Financial Report as of 30 September 2008

### Consolidated Cash Flow Statement for the 9 months ended 30 Se<sub>I</sub>

(All amounts in LKR Millions)

|  | GR      | OUP          | COMP    | ANY     |
|--|---------|--------------|---------|---------|
|  | 2008    | 2007         | 2008    | 2007    |
| Operating activities                         |         |              |         |         |
| Cash generated from operations               | 14,618  | 15,767       | 10,822  | 13,745  |
| Interest received                            | 533     | 1,241        | 479     | 1,202   |
| Interest paid                                | (1,444) | (1,650)      | (765)   | (966)   |
| Tax paid                                     | (2,966) | (4,977)      | (2,933) | (4,972) |
| Net cash generated from operating activities | 10,741  | 10,381       | 7,603   | 9,009   |
| Investing activities                         |         |              |         |         |
| Acquisition of property, plant and equipment | (8,354) | (6,215)      | (3,868) | (3,748) |
| Acquisition of intagible assets              | (415)   | -            | (290)   | -       |
| Proceeds from disposal of of property, plant |         |              | , ,     |         |
| and equipment                                | 13      | 4            | 9       | 4       |
| Investments in subsidiaries                  | -       | <del>-</del> | (1,679) |         |
| Net cash used in investing activities        | (8,756) | (6,211)      | (5,828) | (3,744) |
| Financing activities                         |         |              |         |         |
| Finance lease payment                        | (4)     | -            | (4)     | -       |
| Proceeds from borrowings                     | 1,398   | 2,520        | 900     | -       |
| Payment on borrowings                        | (1,507) | (2,515)      | (774)   | (1,110) |
| Dividend payment                             | (1,805) | (1,805)      | (1,805) | (1,805) |
| Net cash used in financing activities        | (1,918) | (1,800)      | (1,683) | (2,915) |
| Increase/(Decrease) in cash and cash         |         |              |         |         |
| equivalents                                  | 67      | 2,370        | 92      | 2,350   |
| Movement in Cash and cash equivalents        |         |              |         |         |
| Cash and cash equivalents at 1 January       | 16,920  | 14,335       | 16,689  | 14,390  |
| Effect on exchange fluctuation on cash and   |         |              |         |         |
| cash equivalents                             | (168)   | 704          | (168)   | 704     |
|  | 16,752  | 15,039       | 16,521  | 15,094  |
| Increase / (Decrease )                       | 67      | 2,370        | 92      | 2,350   |
| Cash and cash equivalents at 30 Sep          | 16,819  | 17,409       | 16,613  | 17,444  |

#### **Notes to the Financial Statement**

#### 1. Accounting Policies

These Financial Statements are in compliance with Sri Lanka Accounting Standards 35- Interim Financial Reporting.

The Company and Group have adopted consistent accounting policies as disclosed in the Annual Report for the financial year ended 31 December 2007.

#### 2. International Telecommunication Operators' Levy

As in the previous year, the Company continues to recognize the expense arising on International Telecommunication Operator's Levy (ITL) as an expense in arriving at the results for the period. The Gazette notification of 31 March 2005 provides that each domestic PSTN operator may claim two thirds of the Telecommunications Development Charge (TDC) funds, for the development of their telecommunications network in unserved and underserved areas of Sri Lanka as may be determined by the Telecommunications Regulatory Commission (TRC) within a period of three years.

The documentation supporting the Network roll out in unserved and underserved areas has been submitted to the TRC. The refund as at 30 September 2008, has not been recognized in the income statement, since TRC's determination of the refund is yet awaited.

#### 3. Investments in Subsidiaries

A fresh capital infusion of Rs. 1,000,000,000 and Rs. 500,000,000 was made by SLT for which Mobitel issued 100,000,000 12% and 50,000,000 14% Cumulative redeemable Preference Shares respectively of Rs.10/- each during the period.

In addition to above, the Company made following investments in subsidiaries during the period.

| Company                              | Investment - Rs | Share holding |
|--------------------------------------|-----------------|---------------|
| Sky Network (Pvt) Limited            | 107,900,000     | 75%           |
| SLT Publications (Pvt) Limited       | 10,000,000      | 100%          |
| SLT VisionCom (Pvt) Limited          | 60,000,000      | 100%          |
| SLT Manpower Solutions (Pvt) Limited | 500,000         | 100%          |

#### 4. Dividends on Cumulative redeemable preference shares

Mobitel has not declared dividends for 675,000,000 12% and 50,000,000 14% Cumulative redeemable preference shares of Rs.10/each, issued to SLT. Therefore, the estimated amount of dividends of Rs 1,542 Mn as at 30 September 2008, has not been recognized in the Financial Statements.

#### 5.Deemed Dividend Tax on Public Corporations – years of assessment 93/94 and 94/95

The Department of Inland Revenue issued assessments for the years of assessment 1993/94 and 1994/95 charging tax, on deemed dividend, based on book profits of the company. The company appealed against those assessments, on the ground that deemed dividend tax should be calculated on tax adjusted profits. The total liability for years of assessment 93/94 and 94/95 as per the said assessments, amounts to Rs.642,986,293/-.

Accordingly, this appeal was referred to the Board of Review for hearing and the Board of Review confirmed these assessments. However, the company has appealed against the Board determination to the Court of Appeal.

#### 6. Events after the Balance Sheet date

No material events have arisen since Balance Sheet date which would require adjustments to, or disclosure in the Financial Statements.

#### Sri Lanka Telecom PLC and its Subsidiaries Company Registration No. PQ 7

#### **Quarterly Interim Financial Report as of 30 September 2008**

#### **Investor Information**

#### Ratios

| Net Assets per Share (Rs)            |
|--------------------------------------|
| Debt / Equity ratio -Number of times |
| Quick Asset Ratio - Number of times  |

| Group           |  |  |  |  |  |
|-----------------|--|--|--|--|--|
| 31 Dec.<br>2007 |  |  |  |  |  |
| 2007            |  |  |  |  |  |
| 23.22           |  |  |  |  |  |
| 0.32            |  |  |  |  |  |
| 1.70            |  |  |  |  |  |
|                 |  |  |  |  |  |

| Company        |                 |  |  |  |  |
|----------------|-----------------|--|--|--|--|
| 30 Sep<br>2008 | 31 Dec.<br>2007 |  |  |  |  |
| 25.68          | 24.65           |  |  |  |  |
| 0.22           | 0.23            |  |  |  |  |
| 1.94           | 2.38            |  |  |  |  |

| Interest Cover - | Number | of times |
|------------------|--------|----------|

| For the 9 Months ended |             |  |  |  |  |
|------------------------|-------------|--|--|--|--|
| 30 Sep 2008            | 30 Sep 2007 |  |  |  |  |
| 4.87                   | 5.24        |  |  |  |  |

| For the 9 Months ended |             |  |  |  |
|------------------------|-------------|--|--|--|
| 30 Sep 2008            | 30 Sep 2007 |  |  |  |
| 6.82                   | 8.18        |  |  |  |

#### **Market Value of Shares**

| Market Value of the Ordinary      |
|-----------------------------------|
| <b>Shares of the Company (Rs)</b> |
|                                   |

-Highest -Lowest

-Last Traded price

| 3 Months to<br>30 Sep 2008 | 3 Months to 30 Sep 2007 |
|----------------------------|-------------------------|
| 47.50<br>40.50             | 36.75<br>30.25          |
| 41.50                      | 33.25                   |

#### **Dividend Payment**

Final Dividend for the year 2007 -Rs 1.00 per share paid on 4 April 2008.

#### Share trading from 1 July 2008 to 30 Sep 2008

| 3 Months to |
|-------------|
| 30 Sep 2008 |
| 1,352       |
| 3,344,387   |
| 150,674,068 |

-No of Transactions

- No of Shares Traded

-Value of Shares Traded (Rs)